

BUSINESS PROFILE

Valuation Advisory
Strategic Consultancy
Transaction Advisory



2024

www.adroitgroup.net



ABOUT US

To aid the growing need of Indian mortgage industry, Adroit was formed in 2005 with a vision to create a reliable platform for the banking industry to provide valuation and auxiliary services. With time it has moulded itself into a full-scale advisory service provider offering valuation, concept to commissioning and post commissioning services and transaction advisory for prestigious clients. Our clients include a mix multinational and large corporates; SMEs; Private and Foreign banks; investment companies etc.

Our driving principles-

- Deliver **QUALITY** in every aspect of services offered
- Focus on **RELIABILITY** that help our clients achieve their goals
- Demonstrate **ETHICAL** values through every action
- Built in **SUSTAINABLE** ways to protect humanity

ADROIT TECHNICAL SERVICES PRIVATE LIMITED

Flagship company, involved in Retail Mortgage Valuation

ADROIT APPRAISERS & RESEARCH PRIVATE LIMITED

Registered Valuer Entity, involved in corporate and complex valuations

ADROIT VALUATION & ADVISORY SERVICES PRIVATE LIMITED

Involved in transaction advisory, strategic consultancy, and international valuation services

OUR GLOBAL NETWORK

WHAT WE DO

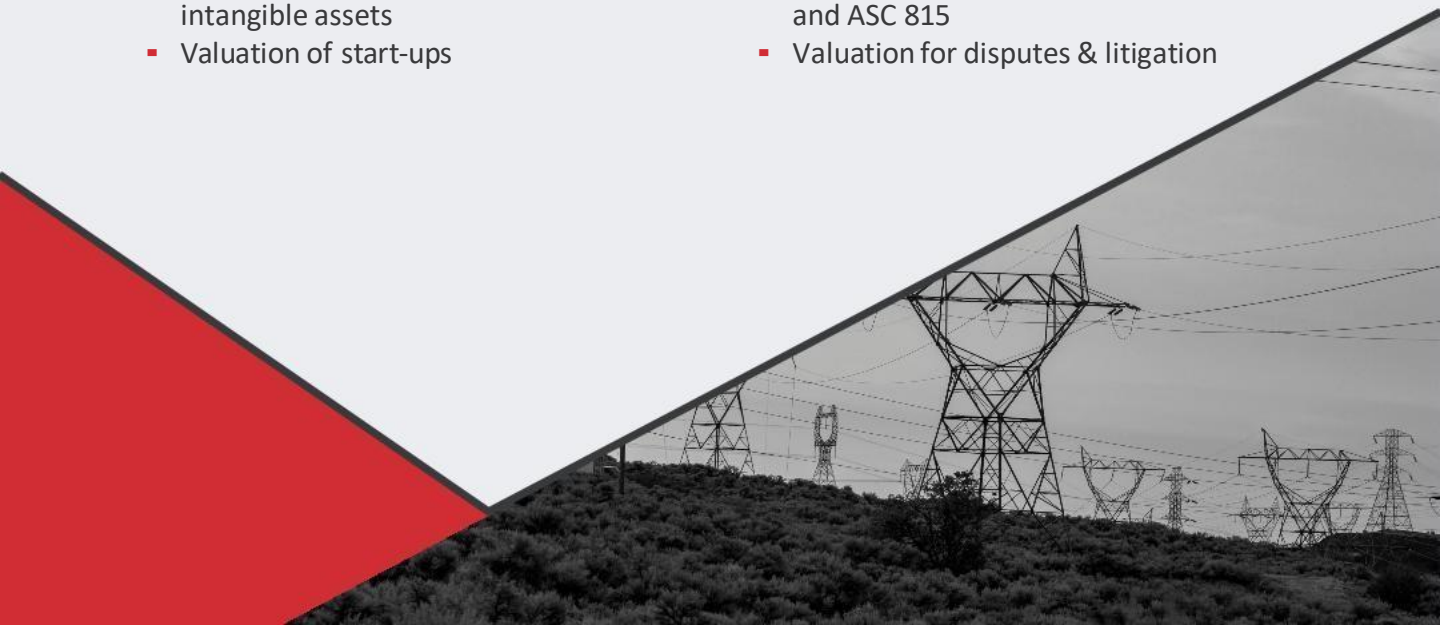
We are a full-scaled advisory service provider with services including valuation advisory, strategic consultancy and transaction advisory.



VALUATION ADVISORY

Our valuations professionals approach each mandate with an understanding of its unique difficulties and obstacles, leveraging decades of expertise. We have performed valuation of asset and business interests across the industries like real estate and infrastructure, power generation and transmission, metal and mining, healthcare and pharmaceutical, automobiles, chemicals, etc.

- Valuation of Real Estate
- Valuation of infrastructural assets
- Valuation of industrial assets
- Valuation of REITs and InvITs
- Valuation of business interest
- Valuation of intangible assets and intellectual property rights
- Valuation under Insolvency & Bankruptcy Code, 2016
- Purchase Price Allocation
- Impairment assessment of tangible and intangible assets
- Valuation of start-ups
- Portfolio valuation
- Determination of swap ratio for merger and demergers
- Valuation of financial securities, instruments and derivatives
- Valuation of ESOPs and Sweat Equities
- Valuation of inventory/ stock
- Valuation of debtors/ receivables
- Valuation for regulatory purposes
- Chartered Engineer Certification
- Valuations under the IRC 409A, ASC 805, and ASC 815
- Valuation for disputes & litigation





The goal as a company is to have customer service that is not just the best but legendary.



STRATEGIC CONSULTANCY

Our frontline executives keeps a close vigil on projects executions & monitoring, and works closely with Senior Management People of the organization for effective strategies for sustenance and growth.

- Concept Planning
- Business Case Planning
- Feasibility Study
- Techno Economic Viability Study
- Preparation of Detailed Project Report
- Market Research & Entry Strategy
- Lenders'/ Investors' Independent Engineer
- § Project Management Consultancy
- Technical Due Diligence
- Financial Due Diligence
- Tax Due Diligence

TRANSACTION ADVISORY



We specialise in advising business owners, financial institutions, and investors on mergers and acquisitions, fund raising, and financial affairs.

- Merger & Acquisition Advisory
- Fund Raising
- Start-up Advisory
- Partner Search and Joint Ventures
- Capital Market Advisory
- Transaction Tax Advisory
- Comprehensive Due Diligence
- Transaction Structuring and Accounting

OUR CREDENTIALS

We have proudly served more than **1500 corporates** and **150 financial institutions** in the last 18 years. Our registration with **RICS** and **IBBI** ensures the credibility and best-in-class services nationally and internationally.

Govt. Transactions

Tangible Asset Valuation

Business Val & Advisory



Valuation Advisor to the GoI for disinvestment of Neelachal Ispat Nigam Limited. Disinvested to TATA Steel Long Products Limited.

Valuation Advisor



Valuation Advisor to the GoI for disinvestment of North Eastern Electric Power Corporation Limited. Disinvested to NTPC.

Valuation Advisor



Valuation Advisor to the GoI for disinvestment of HLL Lifecare Limited.

Valuation Advisor



SCOOTERS INDIA LIMITED
(A Government of India Enterprise)

Valuation Advisor to the GoI for disinvestment of Scooters India Limited

Valuation Advisor

Govt. Transactions

Tangible Asset Valuation

Business Val & Advisory


 ACB (INDIA) LIMITED


 IL&FS


 TATA POWER


 LANCO


 JAYPEE
GROUP


 VISA POWER
Powering India's Growth


 EAST COAST
POWER & GAS


 Blackstone


 ADITYA BIRLA GROUP


 CONCAST


 PCJ


 AIRCEL


 paragon TMT
THE 500 STEEL BRAND


 LML


 bilt


 AKUMS


 TATA
TATA COMMUNICATIONS


 FUTURE RETAIL


 CRYSTAL
Inspiring Growth


 KCT
Group


 LET TRUTH PREVAIL
THE TIMES OF INDIA

Govt. Transactions

Tangible Asset Valuation

Business Val & Advisory



Kwality
» ZINDAGI NON STOP »

Brand Valuation



Lilly

Valuation of ESOPs



HEALTHKART

Financial Instrument



SMAASH
Can't Stop Playing

Brand Valuation



Iba
Molecular

Business Valuation



NAKSHATRA
DIAMOND JEWELLERY

Brand Valuation



SUGAR

Financial Instrument



OYO

Business Valuation



1mg

Business Valuation



fabindia
CELEBRATE INDIA

PPA



INDIA GLYCOLS LIMITED

PPA



zomato

Financial Instrument



JSW

TEV



TAMIL NADU SHIPPING CORPORATION LIMITED

TEV



ATS
The better way home.

LIE

OUR CLIENTS

Automobile

Eicher Motors
Royal Enfield
LML
Scooters India
Amtek Auto
Dilip Chhabria Design
Asia Motor Works
Sonalika Tractors

Consultants

KPMG
PwC
Deloitte
EY
BDO
SBI Capital Markets
Grant Thornton
Alvarez Marshal
Mazars

Banking & Financial Institutions

State Bank of India
ICICI Bank
Kotak Mahindra Bank
Punjab National Bank
Bank of India
Bank of Baroda
Axis Bank
IDBI Bank
HDFC Bank
Deutsche Bank
Unit Trust of India
ARCIL
Aditya Birla
Union Bank
Central Bank of India
Edelweiss
Bank of Maharashtra
The Jammu & Kashmir Bank
IndusInd Bank
Citi Bank
Yes Bank
Development Credit Bank
Standard Chartered Bank
IFCI
IIFCL
SIDBI
LIC Housing Finance
DBS Bank

Ratnakar Bank
Bandhan Bank
Catholic Syrian Bank
Dhanlaxmi Bank
Federal Bank
Karnataka Bank
IDFC Bank
Karur Vysya Bank
South Indian Bank
Siemens

Cement

Andhra Cement
Jaypee Cement
Birla Cement
KJS Cement
Prism Cement

Government & Public Sector

Government of India
Government of West Bengal
Government of Tripura
Government of Assam
Government of Gujarat
Department of Economic Offence
NBCC
NTPC
BSNL
HPIL
ONGC
BPCL
IOCL
Scooters India
PDIL

Hotel, Hospitality & Entertainment

Radisson
JW Marriot
Claridges
SRS
Oberoi
Taj Group Hotels
Sarovar Portico
Appu Ghar

Iron & Steel

Visa Steel
Neelachal Ispat Nigam
Rashtriya Ispat Nigam

JSW

Concast
Varrsana Ispat
Paragon Steel
BRG Group

Logistics

Agarwal Packers & Movers
Siddhi Vinayak

Healthcare & Pharma

Akums
IBA Molecule
Sterling Biotech
Dharamshila Narayana
Jaypee Hospital
Santosh Hospital
Eli Lilly
HealthKart

Maritime & Ports

Tebma Shipyard
Meka Dredging
Sembmarine Kakinada
Mangalore Port
Poompuhar Shipping
Reliance Naval

Power

NEEPCO
SJVN
Lanco
IL&FS
Aditya Birla Renewables
Monnet Power
TATA Power
ACB India

Real Estate

Blackstone
Embassy
Jaypee
Amrapali
ATS
Lotus 3C
Supertech
M3M
Texmaco (KK Birla Group)
DS Kulkarni

Textile & Leather

Parasrampuria
FabIndia
Shamken
Supreme Tex Mart
Reid & Taylor
Bawree Fashion
Benlon
Assam Polyester
Troop Comforts
Gliders India
Eastern Silk

EPC

Petron Engineering
KND Engineering
Isolux Corsan
GVR Infra
EMC
Stewarts & Lloyds
UB Engineering
Pranav Construction
McNelly Bharat

Food & Beverages

Xalta
Best Foods
Karls Beverage
Veda Biofuel
Sainov Spirits
Kwality
Assam Tea
REI Agro
Mintri Tea
KS Oils
Amira Foods
Daawat Foods
Dharani Sugar

Telecom & Information Technology

TATA Communication
Aircel
Ortel Communication
Kavveri Telecom
Manthan
HCL

Chemical

Kanpur Fertilizers
Madhya Bharat Phosphate
Navran Advanced
Akums
India Glycols
Crystal Crop

Infrastructure

IL&FS Transportation Networks
NHAI
MoRTH
Amravati Chikhli Expressway
L&T Halol
ITNL Road Infrastructure & Development Company
CCCL
Khed Sinnar Expressway
RIDCOR
Earth infrastructure
IVRCL
Gujarat Road & Infrastructure
Dehradun Integrated Arena
Karyavattom Sports Facilities

Jewellery

PC Jewellers
Shree Ganesh Jewellery
Nirav Modi Group
Rashiklal Sakalchand Jewellers

Paper

BILT
Sun Paper
Kohinoor Pulp & Paper
Great Diving Pulp & Paper
Balaji Paper
Saber Paper
Bharat Papers

Manufacturing & Engineering

India Optel
Tecumseh
Driplex
Trident
Techno Fab
Energio
Rolex Cycle
Jaipur Metal
Unitech Transformers
Ujala Pump
Deepak Cables
Servomax
Atlas Alloy
JMT Auto

Electronics

Videocon Group
Trend Electronics
Lighting Technologies
Pawar Electro
NTL Electronics
HiTech Technologies (Xiaomi)

Startups/ VCs/ PEs

Sugar
1mg
HealthKart
Zomato
Stride Ventures
Blackstone

Sugar Mills

Dharani Sugar
BIADA (Govt. of Bihar)
Jaypore Sugar
Urjankur Warana

Miscellaneous

SMAASH
Future Retail
Birla Tyre
Educomp
Religare
KC Thapar Group
Times of India Group
Dalmia Refractories
Vista Mining
Tiffin Barytes
Talwalkars
Lumax
Paradip Refinery
Oaktree Capital
Apex Build Sys
Odisha Slurry Pipeline
Rapid Metro Gurgaon
Avani Towers
Hindustan Natural Glass
Belgium Aluminum & Glass
Ceasan Glass
Can Fin
Clay Capital
Cotton Corporation
Cox & Kings
Easemytrip
Emco Ltd
Indu Projects
JBF Petrochemicals
Jharkhand Mega Foodpark
Jammu Municipality
Bill & Melinda Gates Foundation
Kolkata Police
Royal Twinkle & Citrus Check Inns
Manav Rachna
Manor Floatel
McLeod Russel
Mercator Ltd
Okaya
MSTC

OUR PEOPLE

Founders

PUNEET TYAGI

Group CEO

B. Tech (CE), MRICS, Chartered Engineer, M. Val, RV (L&B) under the Companies Act, RV (IA) under the Wealth Tax Act

MUKESH GUPTA

Head of valuation practice

B. Tech (CE), MRICS, Master of Valuation

HIMANSHU LOHIYA

Head of Finance & Accounting

Diploma (Automobile Engineering), MBA (Finance)



CEOs

SAMIR GHOSH

CEO – Corporate Valuation & Advisory

B. Sc., MBA

31 Years of experience



Business Heads

AMITAVA ROY

Business Advisory & Management Consultancy

PGDBM, CMC

AMIT KUMAR SINGH

Financial Advisory & Transaction Advisory

FCA, RV (SFA), LLB, FAFD



We are a people first company. We currently employ more than **500 professionals** based across our 28 offices in India.



KMPs

Vishal Gupta

Director
B. Tech (ME), RV (PM) under WT Act

Manish Malhotra

Director
FCA, RV (SFA)

Reman Murugan

General Manager
B. Tech (ME), MBA

Jigar Karia

General Manager
B. Tech (ME), CEng

Nimal Kumar

Senior Advisor
B. Tech (CE), RV (L&B)

Rajesh J

Zonal Head (RMV) – TN & KL
B.E. (CE), M. Arch, M. Sc. (Val), RV (L&B)

Rahul Thatikonda

Zonal Head (RMV) – AP & TL
B. Tech (CE), PGP (PEM), RV (L&B)

Sandeep Bhardwaj

Zonal Head (SME) – NCR II
Diploma (CE), AMIE

Siddharth Nagar

Zonal Head (RMV) – West & Center India
B. Tech (CE), PGP (RE&UI)

Dharam Pal Bhatia

Director
B.Sc. (EE), MBA, RV (P&M)

Atul Sharma

Director
FCA, FAFD

Vivek Dixit

General Manager
B. Tech (ME)

Ankit Grewal

Asst. General Manager
B. Tech (CE)

Rangoju Srinivas

Vice President, Valuation & Advisory
B. E (CE), RV (L&B)

Jai Prakash Sharma

Zonal Head (RMV) – NCR I
Diploma (CE), AMIE

Chethana Gowda

State Head
Bengaluru & Suburban
B. E (CE), SSLC

Amit Verma

Zonal Head (RMV) – NCR IV
B. Tech (CE)

Prathis Vinu

Regional Head (RMV) - TN
B. Tech (CE), CEng

WHERE WE WORK

1 Delhi NCR (HO)

Office No. B 309 & C703, ATS
Bouquet, Sector- 132, Noida,
Uttar Pradesh- 201301

2 Mumbai

B 106, Everest Chambers,
Andheri- Kurla Road,
Andheri(East). Mumbai-400059.

3 Kolkata

Centre Point Building', Room No.
701, 28/2, Shakespeare Sarani,
Kolkata - 700 017

4 Bengaluru

No 23, Old no 474, 2nd floor,
Jayanagar, 8th Block, Sri Sai
Arcade, Bangalore -560082

5 Chennai

Second Floor, Amar Sindhur
Complex, 43/29 Pantheon Road,
Egmore, Chennai- 600008



- § Pune
- Nashik
- Chandigarh
- Jaipur
- Udaipur
- Bhopal
- Indore
- Lucknow
- § Patna
- Hyderabad
- Hubli
- Chennai
- Salem
- Trichy
- Madurai
- Mysuru
- Coimbatore
- Tirunelveli
- Ranchi
- Bhubaneswar
- Raipur
- Kanpur
- Rajkot



- www.adroitgroup.net
- www.adroitvaluation.com
- www.adroitadvisor.com



- +91 120 6949000
- +91 99999 89682



info@adroitvaluation.com